

## KUDOS

Re: Jay Schwausch

Nov. 15, 2017

My name is Danny Ferrara, and I was fortunate to work for Jay Schwausch as an inside sales team member for more than 13 months.

Implementing sales tools, streamlining processes and infusing confidence to meet company goals, Jay had an immediate impact on the sales team, along with increasing moral of our office. His management style and professionalism was very clear from the beginning, which offered support and strong guidance when difficult issues arose.

With his impeccable organizational skills, I am 100% sure Jay Schwausch can be a strong member of your management team. I look forward to possibly working for him again in the future.

Regards,

Danny Ferrrara

Inside Sales, Aitken

Regarding Jay Schwausch:

Mr. Jay Schwausch, my former Manager at Beta International is by far the best Manager that I have ever had in my career. His professionalism is what made him stand out above all others. He was always there to explain what was expected of me without being demeaning and made sure that I understood before moving on to the next level.

I took pride in learning as much as I could from him because his knowledge and skills were ranked high. I am so fortunate to have worked under his leadership.

Jay is a major asset to any company that employs him. There is no doubt in my mind that they will find out in a short period of time. He has definitely earned my utmost respect.

Warm regards,

Tonya Johns

tonya.johns40@gmail.com

December 22, 2015

RE: Jay Schwausch

To whom it may concern:

I recently worked under Jay Schwausch's supervision at Beta International. His management style is both instructive and effective. He took the time to teach his staff and help them grow and prosper in their current positions, myself included. It was a pleasure working with him.

Best regards,

Jessie Tena

tenajessie@gmail.com